



Contents

目录

- 公司简介 01
Company Profile
- 企业文化 03
Company Culture
- 承载使命 05
Undertaking the Mission
- 战略合作 07
Strategic Cooperation
- 公司架构 09
Company Structure
- 业务板块 11
Business Sectors
- 发展历程 37
Development History



山东海洋集团有限公司（原名山东海洋投资有限公司，简称“山东海洋集团”）是由山东省人民政府批准设立，省国资委监管的股权多元化的国有大型企业，是国内首家以海洋产业为重点领域的投资公司，成立于2010年9月，注册资本32亿元人民币。公司是山东省实施山东半岛蓝色经济区国家战略的核心投融资平台、海洋科技成果孵化和技术转化平台、海洋产业整合平台。主要业务涉及现代海洋运输物流、海洋工程装备服务、金融投资、内河港航投资运营等领域。“十三五”时期，山东海洋集团将坚持以海洋战略性新兴产业为特色，打造核心竞争力突出，价值创造力显著，创新驱动动力充足，在蓝色经济区建设中发挥卓越引领作用与贡献能力，国内领先、国际知名的企业集团。

Shandong Marine Group Ltd. (SDMG, whose primitive name was Shandong Ocean Investment Co., Ltd, abbreviated as SDOI) is a large state-owned enterprise with diversified equity by approval of Shandong Provincial People's government, and it is the first investment company focus on marine industry. SDMG was established in September 2010, with a Registered capital of RMB32 billion. It serves as a core investment and financing platform, marine science and technology achievements incubation and technology transformation platform, and the marine industry integration platform to implement the national strategy of Shandong Peninsula Blue Economic Zone by Shandong Province. The company's main business involves areas of modern marine transport logistics, offshore engineering and services, financial investment and inland water transport operation, etc. During the 13th Five-Year Plan period, the company will adhere to the development of emerging strategic marine industry as a feature, to create a leading domestic and international well-known enterprise group with outstanding core competitiveness, remarkable value creativity and sufficient driving force of innovation, playing the leading role and making contributions to the construction of Blue Economic Zone.

公司愿景 Our Vision

扬帆远航，成就梦想 Sailing for One Dream

着眼于培育和保持显著国际影响力、较强市场竞争力、持久企业生命力，不懈努力、砥砺前行，成就民族复兴的中国梦、产业振兴的海洋梦和富员强企的公司梦。

With a view to cultivating and maintaining a significant international influence, strong market competitiveness and persistent vitality of enterprise, we will make unremitting efforts and endeavor to contribute to the enterprise beneficial for both employees and business, the marine economy development and the Chinese Dream.

公司使命 Our Mission

做未来海洋产业引领者 Be the Pioneer of Future Marine Industry

立足产业发展前沿，聚集行业领军人才，掌握高端核心技术，创新企业发展模式，发挥核心投融资平台的带动作用，引领社会资本，秉承绿色发展理念，推动海洋产业向高端、高质、高效方向发展。

We keep standing on the frontier of industry development, integrating the leading talents in the industry, mastering the high-end core technology and revamping the business development model. We intend to play the leading role of the core investment and financing platform, to guide and develop the social capital. Also, we would like to adhere to the concept of green development while developing the marine industry into a high-end, high-quality and high-efficiency industry.

核心价值观 Core Values

包容、责任、自励、执著 Tolerance\Responsibility\Self-motivation\Perseverance

1. **包容体现格局。**在人际关系上，相互尊重、宽容大度，体现和而不同的境界；在集团管控上，尊重法人治理结构，维护出资企业的经营自主权；在产业发展上，遵循市场规律和企业发展规律，构建良好产业生态；在对外合作上，注重开放与共享，实现合作共赢。

Tolerance reflects style. In terms of interpersonal relationships, we seek mutual respect, tolerance, generosity and common ground while reserving differences; in terms of the enterprise management, we respect the corporate governance structure, and defend the operating autonomy of investors; in terms of industrial development, we follow the laws of the market and the development of enterprises, to build a good industrial ecology; and in terms of external cooperation, we strive to achieve a win-win situation based on openness and sharing.

2. **责任体现追求。**牢记使命，对股东和员工负责。对外践行好国有企业的政治责任，承担起企业公民的社会责任，树立公司企业品牌和良好社会形象；对内对事业长远发展负责，对员工负责，以富员强企为己任，为员工提供能够发挥自身能力的平台和体面富足的薪酬待遇。

Responsibility reflects aspiration. We should always bear in mind our commitment and take responsibility for the shareholders and employees. Externally, we should not only fulfill the political responsibility of state-owned enterprises, but also undertake the social responsibility of corporate citizenship and establish a sound corporate brand and good social image. Internally, we should be responsible for the long-term development of both the enterprise and its employees, and we need to provide a platform big enough for employees to show their abilities and provide them with decent and abundant remuneration.

3. **自励体现态度。**肩负重任，承担着开拓创新、构筑长青基业的历史使命，牢记生于忧患死于安乐，时刻保持不战则亡的危机意识，不断检视自我，激励自我，修正自我，使自己变得更加优秀。

Self-motivation reflects attitude. We are shouldered with the historical mission of building an everlasting business with unremitting exploration and innovation. Adversity spurs vitality, while comfort breeds sloth. We shall always be prepared to fight and keep sharp consciousness of crisis, and keep improving and consummating the company by continuous self-examination, self-motivation and self-correction.

4. **执著体现品质。**专心致志，勇往直前，坚定目标，在顺境中保持冷静，在逆境中坚定信念，以锲而不舍的精神，披荆斩棘，不懈努力，创造辉煌。

Perseverance reflects quality. We should have the courage to forge ahead towards the destination with full dedication, and stay calm in prosperity when keeping firm faith in adversity. Only with perseverance we can overcome all obstacles and create a brilliant future.

1. 山东省委书记、省人大常委会主任姜异康（左），时任山东省委副书记、省长姜大明（右）为公司成立揭牌。

1. Party Secretary of CPC Shandong Provincial Committee, Jiang Yikang (left), and Deputy Secretary of CPC Shandong Provincial Committee and Governor of Shandong, Jiang Daming (right), unveiled the plaque for the company inauguration.

2. 山东省委书记、省人大常委会主任姜异康（中），时任山东省委副书记、省长姜大明（右）为蓝基金管理公司揭牌。

2. Party Secretary of CPC Shandong Provincial Committee, Jiang Yikang (centre), and Deputy Secretary of CPC Shandong Provincial Committee and Governor of Shandong, Jiang Daming (right), Unveiled the plaque for the inauguration the Bluefund Management Company.

3. 时任 山东省委副书记、省长郭树清（后排左六）出席山东双船起重有限公司与慕尼黑再保险集团保险合作备忘录签字仪式。

3. Deputy Secretary of CPC Shandong Provincial Committee and Governor of Shandong, Guo Shuqing (the sixth from the left in the back row) attended the Insurance Cooperation Memorandum Signing Ceremony of Shandong Twin Marine Limited and Munich Re Group.



4. 山东省常委、青岛市委书记李群（中），山东省国资委、省交通运输厅等相关领导出席青岛国际航运中心大厦奠基仪式。

4. The member of the Provincial Standing Committee, the Secretary of the CPC Qingdao Municipal Party Committee, Li Qun (centre), and relevant officials of the Provincial SASAC and the Provincial Department of Communications attended the groundbreaking ceremony of International Shipping Plaza.



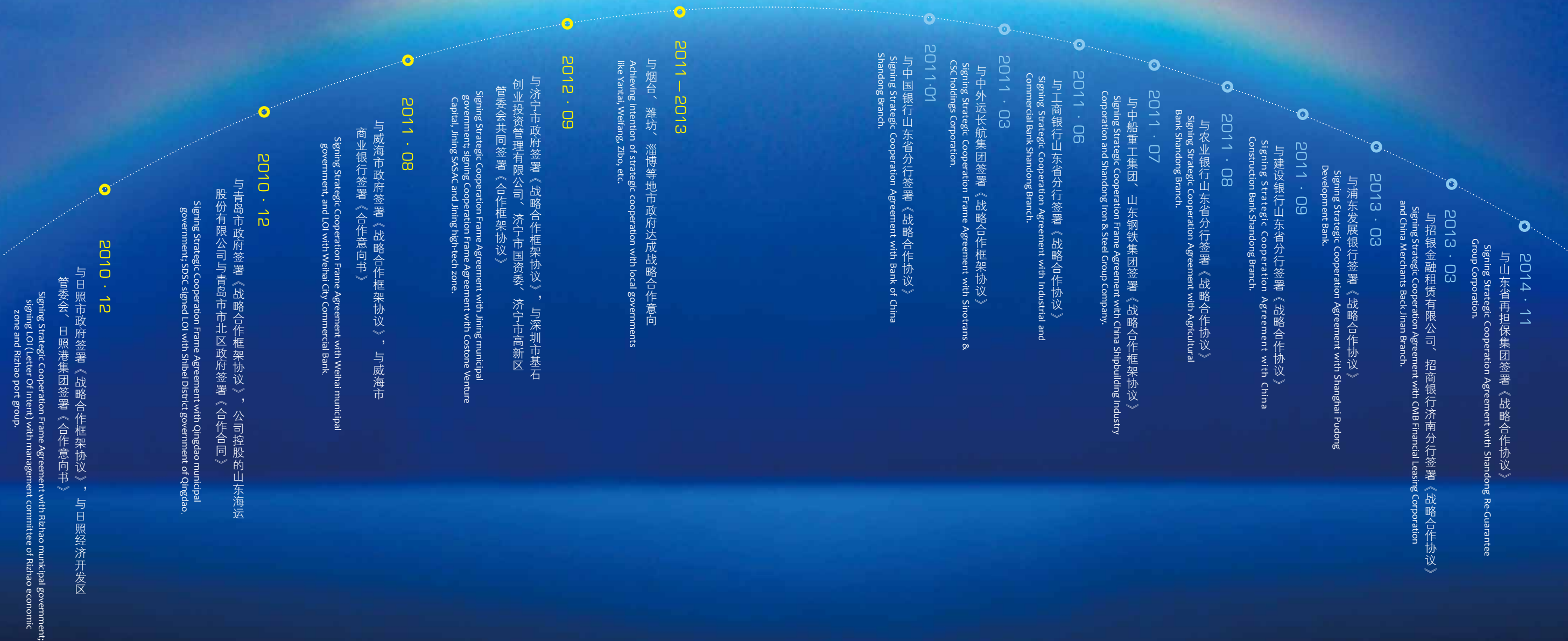
5. 山东省副省长王书坚（前排右二）到山东水运发展有限公司峰州港建设工地调研。

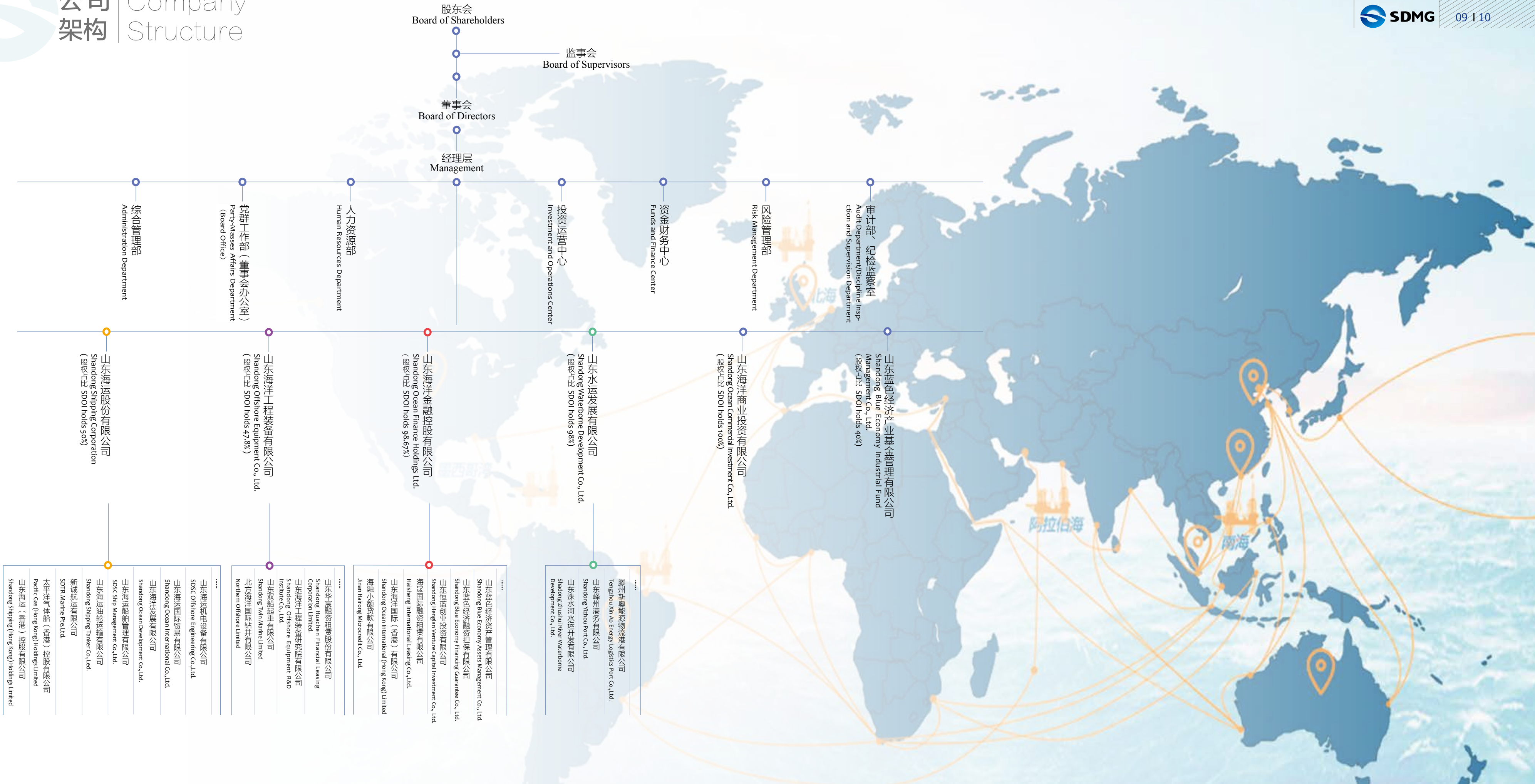
5. Vice Provincial Governor, Wang Shujian (the second from the right in the front) inspected the construction site of Yizhou Port.



6. 时任山东省常委、副省长王军民（后排中）出席山东海运股份有限公司船舶建造合同签字仪式。

6. The member of the Provincial Standing Committee, Vice Provincial Governor, Wang Junmin (centre back) attended the signing ceremony of SDSC shipbuilding contract.







山东海运股份有限公司

Shandong Shipping Corporation

山东海运股份有限公司（简称“山东海运”，新三板835589）是由山东省人民政府批准，山东海洋集团有限公司作为控股股东发起设立的国有大型企业，注册资本30亿元人民币。主要从事国际船舶普通货物运输；货物装卸及仓储；供应链信息咨询及管理服务；国际货物运输代理业务；自营和代理货物、技术的进出口；船舶租赁；船员培训；航海技术服务；技术咨询和信息服务；交通基础设施、交通附属服务设施的投资；能源领域投资；实业项目投资与管理；铁矿石销售等。

目前，山东海运已在新三板挂牌，各项经营指标处于国内同行前列，成为国内增长最快、最具投资价值的航运企业之一。截至2016年底，船队规模已达52艘，总运力604.3万载重吨。

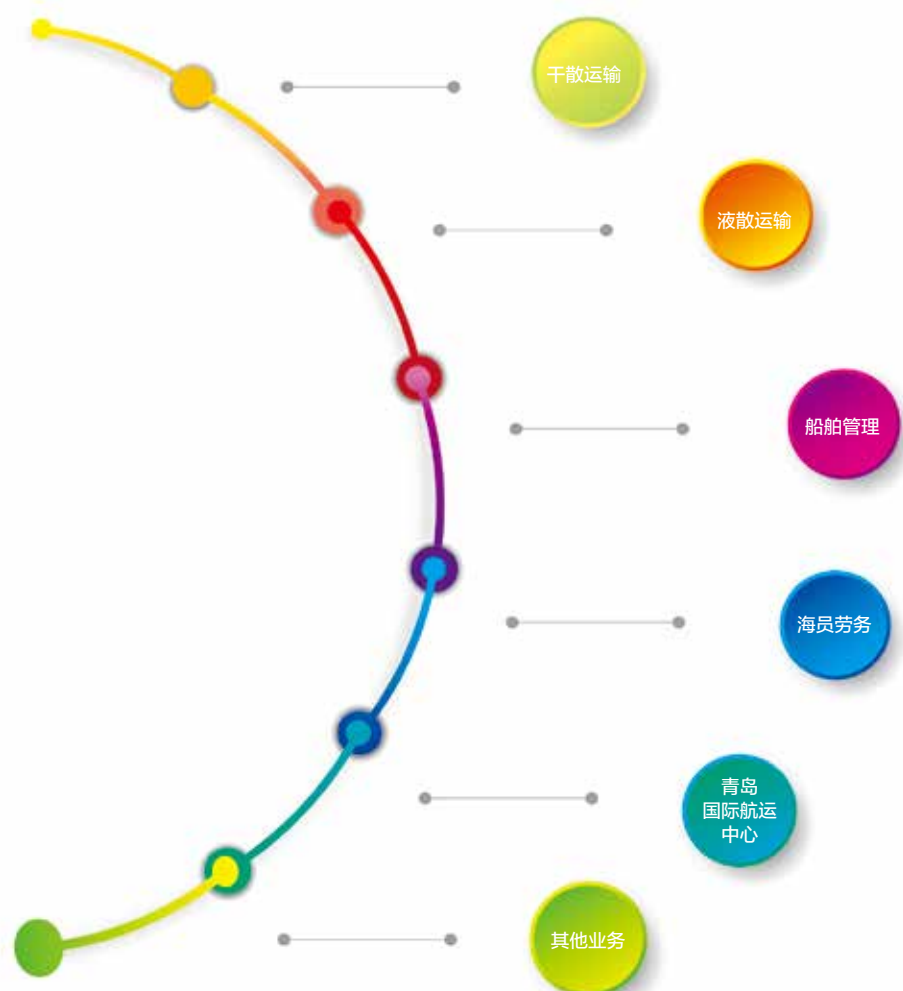
“十三五”期间，山东海运的发展目标为：打造成为产业结构合理、商业模式领先、核心竞争力强、行业知名度高，具有全程物流服务供应链的现代海洋运输物流上市企业集团，跻身世界知名国际航运企业。



Shandong Shipping Corporation (SDSC, NEEQ:835589) is a large state-owned enterprise approved by the Shandong Provincial People's Government and initiated by SDMG as its controlling shareholder, with a registered capital of RMB3 billion. The Company is mainly engaged in international marine transportation; cargo handling and warehousing; supply chain information consulting and management services; international freight forwarding; proprietary trading and cargo agents; technology import and export; ship chartering; crew training; nautical and technical consulting and information services; investment in transportation infrastructure and transportation facilities; investment in energy sector; industrial project investment and management; iron ore sales, etc.

SDSC has been listed on the National Equities Exchange and Quotations. With operating indicators in the forefront of the domestic counterparts, the company has become one of shipping companies which has the fastest growing pace and the highest investment value. As the end of 2016, the fleet size has expanded to 52 vessels, with a total capacity of 6 million DWT.

During the 13th Five-Year Plan period, the development objective of SDSC is to develop the company into a listed modern marine transport logistics enterprise group with reasonable industrial structure, leading business mode, strong competitiveness, high industry popularity and integrated supply chain of logistics services, and to strive to rank among the world's well-known international shipping enterprises.



干散运输

山东海运是中国首家经营管理世界最大40万吨级矿砂船的航运企业，投资建造全球首制25万吨级矿砂船，拥有超大型、好望角型、巴拿马型和灵便型等多种主流船型，能够满足不同客户运输需求，是中国最专业的干散货运输船队之一。航线遍及100多个国家和地区，服务覆盖世界1000多个港口。

液散运输

山东海运助力绿色清洁能源发展，组建国内首个超大型液化石油气船经营团队，拥有12艘超大型液化石油气船，船队规模位居全球第四、国内第一。

2016年，进军成品油运市场，投资运营两艘中程成品油轮，“山东潍河”轮和“山东淄河”轮，两船均已成功通过国际大油商检查认证。

Dry Bulk Transport: SDSC is the first shipping company to operate and manage the world's largest ore carriers of 400,000DWT in China. It invested in building the world's leading ships of 250,000DWT VLCC. SDSC has one of the most professional dry bulk fleets with a variety of VLCC, Capsize, Panamax and Handymax dry bulk vessels to meet different need of customers. Its shipping routes connect above 1000 ports in more than 100 countries and regions.

Liquid Bulk Cargo Transport: SDSC set up the first dedicated VLGC management team in China, and operates 12 VLGCs with its fleet size ranking the fourth in the world and the first in China. In 2016, SDSC marched towards the petroleum products shipping market, and has invested in tow medium-distance product oil tankers, MV "SHANDONG WEI HE" and MV "SHANDONG ZI HE", both of which have successfully gained the authentication of international oilers.

船舶管理

拥有中国海事局、中国船级社颁发的符合ISM和NSM两个规则，覆盖三个船种、五种船旗的安全符合证书（DOC证书）。

海员劳务

具有船员服务机构许可证和船员外派机构资质证书，可以为中国籍国际国内航行船舶、外国籍和港澳台地区籍海船提供配员服务，具备集装箱船、散装船、滚装船、豪华客轮、客滚船、杂货船等多种类型船舶的成建制船员。

青岛国际航运中心

青岛国际航运中心是由山东海洋集团有限公司、山东海运股份有限公司与青岛市政府合作的重点投资项目，位于青岛中央商务区核心连云港路与敦化路交会处，总投资约20亿元人民币。项目总建筑面积约25.5万平米，主楼设计249.95米高。项目建成后，将承载与航运相关的政府服务、市场交易、信息交流、金融保险、展览展示、教育培训、人才交流等七大功能，打造现代综合航运企业总部基地、立体式“第四代”国际航运中心业态平台。

其他业务

围绕航运主业，构建国际贸易物流产业供应链，致力于成为具有全球化供应链服务集成商。

粮油食品、大宗散货、能源化工等领域国际贸易业务。

海工配套装备进出口及国际租赁业务。

远洋渔业、冷藏运输、水产品加工和贸易、冷链物流。

Ship Management: SDSC has the DOC certificates in line with ISM and NSM Rules, covering three vessel types and five kinds of the flag issued by China Maritime Safety Administration and CCS.

Crew Manning: SDSC is authorized to provide the crews' service assignment, capable of supplying the assistant services for Chinese vessels operated on international and domestic lines, Hong Kong, Macau, Taiwan as well as foreign registered ships. SDSC is also fully qualified to serve various types of ships including containers, bulk, Ro-Ro, Cruise, passenger and general cargo ship, etc. with our professional formed crew.

International Shipping Plaza: International Shipping Plaza is a key investment project initiated by SDMG and SDSC together with the cooperation of Qingdao Government. The project is located in the core center of Qingdao CBD. The total investment is about RMB2 billion. The project has total construction area about 255,000 square meters, and the main office building height about 249.95 meters. After its completion, the project will carry seven functions including shipping related government services, market transactions, information exchanges, finance and insurance, exhibition displays, education trainings and talent exchanges, creating an integrated modern headquarter base for shipping companies, and the "fourth generation" vertical business platform.

Other Business: SDSC is building international trade logistics industry supply chain around shipping industry, and is committed to become a global supply chain services provider. International Trade in Cereals & Foodstuffs, Energy & Mining, and Chemical products. International Trade and Leasing of Offshore Engineering Equipment. Ocean Fisheries, Reefer Shipping, Seafood Processing and Trading, as well as Cold Supply Chain Logistics, etc.

青岛国际航运中心 International Shipping Plaza





运力构建

Development Track



①

① 40万吨级矿砂船—“山东大智”轮 VLOC "SHANDONG DAZHI" -400,000 DWT

②

② 4.6万吨级中程成品油轮—“山东潍河”轮 MR TANKER "SHANDONG WEIHE" -46,000 DWT

③

③ 18万吨级矿砂船—“山东鼎盛”轮 BULK CARRIER "SHANDONG DINGSHENG" -180,000 DWT

④ 8.4万立方米超大型全冷式液化石油气运输船—“PACIFIC WEIHAI”轮 LPG CARRIER "PACIFIC WEIHAI" -84,000CBM

④

⑤ 8.2万吨级散货船—“山东鹏程”轮 BULK CARRIER "SHANDONG PENGCHENG" -82,000DWT

⑥ 25万吨级矿砂船—“山东政通”轮，入选世界精品船型杂志《SIGNIFICANT SHIPS》2015年世界最佳50艘船舶
VLOC "SHANDONG ZHENG TONG" -250,000 DWT, IS SELECTED AS ONE OF 50 《SIGNIFICANT SHIPS》 OF 2015 BY THE ROYAL INSTITUTION OF NAVAL ARCHITECTS

⑤

⑥



高性能自升式钻井平台效果图
High-Specific Jackup Rigs rendering

山东海洋工程装备有限公司（简称“山东海工”）是由山东海洋集团有限公司联合山东海运股份有限公司发起设立，作为整合省内外优质海工资源、做强做大海工产业的重要平台。公司注册地在青岛（西海岸）黄岛新区，注册资本1.8亿元人民币。初期主要业务为：海洋钻井平台的运营、生产平台的拆解、高端海工辅助船的运营。

“十三五”期间，山东海工将逐步建立“三大体系”，即海洋石油钻井服务体系、海工技术研发和海洋油田技术服务体系、海工金融支持体系，发展成为国际领先的综合性海洋钻井承包商，实现公司做优做强海洋工程产业的发展目标。

Shandong Offshore Equipment Co., Ltd. (SDOE) was initiated by SDMG and SDSC, to serve as the platform of integrating offshore engineering resources from within and out of Shandong province, as well as developing and strengthening offshore engineering industry. The company was registered in Huangdao District, the west coast of Qingdao, with registered capital of RMB180 million. The key business area of the initial period is: the operation of offshore drilling rigs, dismantling of production rigs and the operation of high-end offshore support vessel.

During the 13th Five-Year Plan period, SDOE aims to build up "3 systems", which are offshore drilling service system, offshore engineering R&D and oilfield technology service system and offshore engineering finance support system, and develop into a global leading drilling contractor to achieve the goal of becoming better and stronger in offshore engineering company.



山东海工通过引入国家“千人计划”海洋工程专家和优秀专业人才，组建高效的国际化运营管理团队，以高性能自升式海洋钻井平台为起点，构建高端国际海洋钻井公司，逐步向特种船舶、海工辅助船等海洋工程装备制造领域拓展，全面打造具备市场与运营、研发设计与制造能力的综合性海洋工程装备企业集团。目前拥有10座钻井平台和1座生产平台。

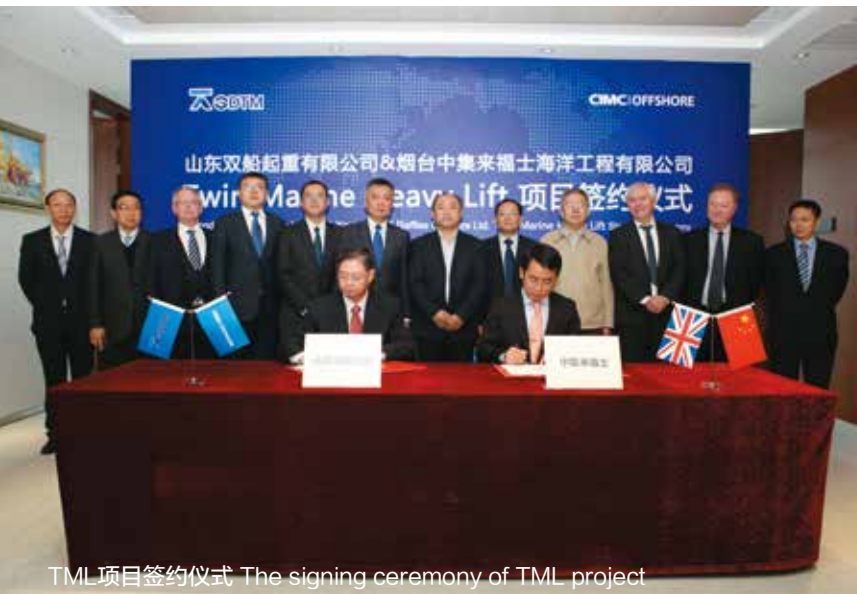
SDOE sets up an international operation and management team with high efficiency through the introduction of experts of "the National Recruitment Program of Global Experts" and other talents. The company builds a leading offshore drilling company, starting by high-spec offshore jackup rig projects, and will gradually extend to manufacture of high-end offshore equipment like drilling rigs, special boat, and offshore support vessel. The company aims to build a comprehensive offshore engineering equipment group with capacity of operation and marketing, as well as research and development. Currently, the company owns 10 drilling rigs and 1 production rig.



在建自升式平台码头舾装 Jackup Rig Outfitting On Quay



在建自升式平台调试作业 Jackup Rig Commissioning



TML项目签约仪式 The signing ceremony of TML project

山东海工引入国际顶级海洋工程专家团队，投资双船起重项目（TML），专门用于安装和拆解海上平台的上建、支架及海下结构，是世界海洋工程重吊船领域的一项开拓性技术革新。该系统由三艘配备DP3定位系统的半潜船（MM180）组成，具有操作灵活、工作效率高、减少人工和污染、大幅降低操作成本等优势，颠覆了传统重吊半潜船拆解模式。

SDOE invested in Twin Marine Lifter System (TML) with the introduction of the team of top experts in global offshore engineering industry. TML system is applied to install and decommission upper structure, framework and under-sea structure of offshore rigs, which is a pioneering technical innovation in global offshore heaving lifting vessel area. The system is composed of three semi-submerged vessels (MM180) equipped with DP3 positioning system, and provides superiority of easy operation, high working efficiency, low manpower requirement and pollution production and great reduction of operation cost. TML brings a dramatic technical revolution to the traditional heavy lifter semi-submersible decommission mode.



TML项目效果图 TML project rendering



TML项目效果图 TML project rendering



TML项目效果图 TML project rendering



山东海洋金融控股有限公司

Shandong Ocean Financial Holding Co., Ltd.

山东海洋金融控股有限公司是由山东海洋集团有限公司控股设立的综合性国有金融控股机构，注册资本15亿元人民币。业务范围涵盖融资租赁、小额贷款、人才基金、创业投资、资产经营、融资担保、金融服务等多个领域。经营范围包括：以自有资金对外投资；代理其他投资企业等机构或个人的投资业务；投资咨询；参与设立投资企业与投资管理顾问机构。

“十三五”时期，山东海洋金融控股有限公司将以资源整合为手段，以中小微企业为目标客户，积极打造“投、贷、保、租”四位一体的综合服务链条，建立具有稳定客户群、持久现金流和合理资产配置的金融服务体系。依托国有资源背景优势，持续获取资源牌照，逐步获取保险、公募、银行牌照，谋求资本市场的整体上市，实现股东价值的最大化。

Shandong Ocean Financial Holding Co., Ltd. is a comprehensive state-owned financial holding institution, established by SDMG. Its registered capital is RMB1.5 billion, the business covers micro-credit, lease financing, fund industry, venture investment, asset management, financing guarantee, financial services, and other fields. The business scope includes: investment with its own funds; investment business agency of other investment institutions or individuals; investment consulting; participating in the establishment of investment companies or investment management consultant.

During the 13th Five-Year Plan period, Shandong Ocean Financial Holding Co., Ltd. will by means of resource integration, micro and medium-sized enterprises as the target customers, and actively build a four in one comprehensive integrated service chain of "investment, loan, insurance, rent", create a financial service system that have stable customers base, durable cash flow and a reasonable allocation asset. Rely on the background of state-owned resources, continuing getting access to resources licenses, and gradually get access to insurance, public offering, bank license, strive for the overall listed of the capital market, achieve shareholder value maximization.

融资租赁：海晟国际融资租赁有限公司是经商务部批准，由山东海洋金融控股有限公司联合境内外五家股东共同出资设立的专业化外商投资融资租赁公司，注册地在深圳前海，注册资本2.15亿元人民币。主要从事传统租赁业务、创新租赁业务及综合服务，重点拓展电力能源、医药卫生、基础设施、环保以及民生领域的投融资业务。

Leasing: Haisheng International Leasing Co., Ltd. is a professional foreign-invested leasing company. Approved by the Ministry of Commerce, the company is jointly initiated by Shandong Ocean Investment Co., Ltd. as its main sponsor, and other five shareholders both at home and abroad. The company is registered in Qianhai, Shenzhen with the registered capital of RMB215 million. It's mainly engaged in traditional leasing business, innovation leasing business and comprehensive services, and focusing on the development of investment and financing business in fields of electric power energy, medicine and health, infrastructure, environmental protection and people's livelihood.



小额贷款：海融小额贷款有限公司是经山东省人民政府金融工作办公室批准，由山东海洋金融控股有限公司等5家企业共同出资设立，经营小额信贷业务的金融服务机构。公司注册资本1.6亿元人民币，主要从事为区域内中小企业、个体工商户办理各项小额贷款，开展小企业发展、管理、财务等提供咨询业务。

Micro-Credit: Jinan Hairong micro-credit Co., Ltd. was jointly invested and established by Shandong Ocean Investment Co., Ltd. and other four enterprises, with the approval of Finance Office of the People's Government of Shandong Province. It's a financial service institution managing micro-credit business, with the registered capital of RMB160 million. The company is mainly engaged in various micro-credit business for small and medium enterprises and individual business in the region, and consulting services for small enterprises in development, management and financial affairs, etc.





创业投资: 山东恒蓝创业投资公司及其管理的基金，紧紧围绕人才产业投资，开展股权投资、明股实债、可转债等方式，积极支持省内中小企业发展。重点投向我省泰山产业领军人才工程项目及省内其他人才工程项目，采取FOF模式进行运营管理，通过联合地方政府和社会资本设立起多支子基金。

Venture capital: Shandong Henglan Venture Capital Investment Co., Ltd. and its management fund closely center on the talent industry investment to carry out equity investment, stock of debt in nature and convertible bond to actively support the development of small and medium enterprises in the province. The company focuses on investing the Taishan Industry Leading Talent projects and other talent projects in Shandong province taking the FOF model for operation and management, setting up a number of sub-funds by the joint local government and social capital.

融资担保: 山东蓝色经济融资担保有限公司是由山东海洋金融控股有限公司联合社会资本共同发起设立的，注册资本20080万元人民币，主要为大型企业、资产证券化增信和企业债券、集合票据、信托产品等各类金融产品交易提供融资担保服务。

Financing Guarantee: Shandong Blue Economy Financing Guarantee Co., Ltd. is jointly established by Shandong Ocean Financial Holding Co., Ltd. and social capital with the registered capital of RMB200.8 million. The company is mainly crediting for large enterprises and asset securitization, as well as providing financing guarantee services for various types of financial products transactions such as corporate bonds, collection bills and trust products.

资产管理: 山东蓝色经济资产管理有限公司是由山东海洋金融控股有限公司联合社会资本共同发起设立的，注册资本1亿元人民币。业务范围包括：资产管理、不良资产处置、项目投资、投资咨询、投资顾问、财务顾问、企业管理等。

Asset Management: Shandong Blue Economy Assets Management Co., Ltd. is jointly established by Shandong Ocean Financial Holding Co., Ltd. and social capital with the registered capital of RMB 100 million. Its Business scope includes assets management, the disposal of non-performing assets, project investment, investment consultant, financial consultant, enterprise management, etc.



境外业务: 山东海洋国际（香港）有限公司是为落实国家和山东省“走出去”战略，在香港设立的国有控股公司，注册资本1500万美元。公司定位于母公司海外投资、资本运作、国际贸易及经济技术合作的综合运营调度中心和海外业务拓展平台、海外资本经营平台、海外资源整合平台。

Overseas Business: Shandong Ocean International (Hong Kong) Limited is a state-owned company established in Hong Kong to implement the "going out" strategy of our state and Shandong Province with the registered capital of \$15 million. The company is positioned as the comprehensive operating center of the overseas investment, capital operation, international trade, economic and technical cooperation of its parent company, as well as the platform of overseas business development, overseas capital operation and overseas resources integration.

峄州港实景 Yizhou Port real picture



山东水运发展有限公司

Shandong Waterborne Development Co., Ltd.

山东水运发展有限公司（简称“山东水运”）是由山东海洋集团有限公司联合山东省交通运输厅港航局所属企业发起设立，注册资本5000万元人民币，是山东省内首家以内河港行业为重点投资领域的国有投资公司，经营范围涉及海河联运工程项目，内河航道，船闸和码头等水运基础设施的投资，建设，运营管理等。

Shandong Waterborne Development Co., Ltd. (SDMGWD) was initiated and established by SDMG and enterprises affiliated to Shandong Port and Ship Administration Bureau under Transportation Department of Shandong Province, with a registered capital of RMB50 million. It is the first provincial state-owned investment enterprise with its key investment on inland port shipping industry. The business operation covers the project of combined transportation of sea and river, and the investment on infrastructure constructions, such as operation and management of inland river route, ship lock and port, etc.

洙水河项目：山东水运作为控股股东联合济宁市港航局，济宁市国资委所属企业，共同发起设立山东洙水河水运开发有限公司，注册资本5600万元人民币，主要负责洙水河航道（嘉祥船闸下游段）的工程改造及运营管理，总投资1.6亿元人民币。洙水河航道是全省第一条实现企业性收费的支线航道，项目已于2015年底实现运营收费。

Zhushuihe Project: SDMGWD and Jining Municipal Port and Ship Administration Bureau etc. initiated Shandong Zhushuihe Waterborne Development Co., Ltd., with a registered capital of RMB56 million. Its business mainly covers the project renovation, the operation and management of Zhushuihe River Route, with a total investment of 160 million yuan. Zhushuihe River Route is the first branch toll route in Shandong operated by an enterprise. The tolling system began to operate at the end of 2015.

洙水河航道实景 Zhushuihe River Route real picture



峰州港项目：山东水运联合民营企业山东商润港务发展有限公司，共同发起设立山东峰州港务有限公司，投资建设枣庄峰城港区魏家沟作业区项目。项目总投资1.7亿元人民币，被列为2015年省重点建设项目。峰州港于2017年2月开港运营，是目前山东省内建设标准最高、配套设施最完善的生态环保型港口。

Yizhou Port Project: SDMGWD was initiated and established by Shandong Waterborne Development Co., Ltd. jointly with Shandong Shangrun Port Development Co., Ltd. aiming to invest and construct the Weijiagou project area in Yicheng port, Zaozhuang. The gross investment of the project is RMB170 million, meanwhile, the project was listed in the key provincial construction project of 2015. As an ecological environmental protection port, Yizhou Port will start operating in February 2017, representing the highest construction standard and perfect facilities within Shandong Province.



峰州港实景 Yizhou Port real picture

滕州新港项目：2015年8月，山东水运与滕州市政府签署了滕州新港项目合作框架协议。目前该项目正在办理立项前置手续，预计2017年6月正式开工。

Tengzhou Port Project: SDMGWD signed the New Tengzhou Port project corporation framework agreement with Tengzhou Municipal Government in August 2015. Currently the project's approval procedures are under proceeding, and constructions is scheduled to be started in June 2017.

“十三五”期间，山东水运的发展目标为：立足内河航道、港口、船闸等资源，坚持差异化经营，适度延伸产业链，创造持续稳定的运营收益；力争到“十三五”末，做到核心竞争力突出、充满创新活力、资产雄厚、人才队伍相对齐备，把公司打造成在山东省引领作用显著，在全国具有影响力的内河港航产业投资运营公司。

During the 13th Five-Year Plan period, the development object of SDMGWD is to create sustained and stable operating income by basing on inland waterway, port, ship lock and other resources, persevering in differentiated management, and extending the industrial chain moderately. By the end of 13th Five-Year Plan period, Shandong Waterborne Development Co., Ltd. will strive to become a leading company in Shandong Province with outstanding core competitiveness, innovation and vitality, strong assets and talents, and play a significant role in inland port industry investment and operation industry in China.



滕州新港效果图 New Tengzhou Port rendering



蓝色经济区产业投资基金

Blue Economy Zone Industrial Fund

蓝色经济区产业投资基金（简称“蓝基金”）是国家发改委批准设立的国内第一支专注于国家海洋战略和山东半岛蓝色经济区区域协调发展战略的国家级产业投资基金，总规模300亿元人民币。

蓝基金由山东海洋集团有限公司联合山东捷瑞物流有限公司、日照港集团有限公司、山东财金投资集团有限公司等机构发起设立，委托山东蓝色经济产业基金管理有限公司管理。蓝基金致力于海洋生物医药、新材料、新能源、信息技术等产业的投资，通过公司上市、行业并购整合等方式带动产业发展，实现投资回报。



Blue Economy Zone Industrial Fund (Bluefund) was approved to be established by National Development and Reform Commission, which is the first domestic industrial fund focusing on national marine strategy and regional coordinated development strategy of Shandong Peninsula Blue Economy Zone. The total scale of Bluefund is RMB30 Billion.

Bluefund was established by SDMG, Shandong Jierui Logistics Co., Ltd. Rizhao Port Co., Ltd. and Shandong Finance Investment Group Co., Ltd. etc. It is managed by Shandong Blue Economic Industrial Fund Management Co., Ltd. Bluefund concentrates on the investment in certain areas, such as marine biological medicine, new materials, new energy and information technology. It is able to promote the development of certain industry and obtain the return on investments through listing on stock market and industrial merger & acquisition.

部分专项基金

■ 山东蓝色云海创新股权投资基金

蓝基金联合山东财金投资集团、浪潮集团有限公司共同发起设立山东蓝色云海创新股权投资基金，主要投资于信息产业领域。

■ 青岛蓝色海洋新兴产业创投基金

蓝基金联合青岛市创投引导基金管理中心、橡胶谷集团有限公司和北京创投机构共同发起设立青岛蓝色海洋新兴产业创投基金，主要投资于新材料领域。

■ 北京智慧城市投资基金

蓝基金联合北京中斗科技股份有限公司（新三板：833594）共同合作设立北京智慧城市投资基金，主要投资于智慧城市领域。

■ 山东蓝色能源投资企业

蓝基金联合烟台杰瑞石油服务集团股份有限公司（002353.SZ）、山东东明石化集团有限公司共同发起设立山东蓝色能源投资企业，主要投资于油气能源领域。

■ 山东蓝海金王投资企业

蓝基金与青岛金王应用化学股份有限公司（002094.SZ）发起设立山东蓝海金王投资企业，同时申请青岛市商贸业引导基金出资。主要投资于化妆品、医疗美容、日化产品等以“颜值经济产业圈”为主的大消费领域。

■ 青岛蓝色清控生物产业投资基金

蓝基金联合清华控股有限公司发起设立青岛蓝色清控生物产业投资基金，主要投资于生物技术领域。

Other special funds

Shandong Blue Cloud&Sea Innovation Equity Investment Fund

Bluefund established Shandong Blue Cloud&Sea Innovation Equity Investment Fund jointly with Shandong Finance Investment Group Co., Ltd. and Inspur Group Co., Ltd. mainly focusing on information industry.

Qingdao Blue Ocean Emerging Industry Venture Capital Fund

Bluefund established Qingdao Blue Ocean Emerging Industry Venture Capital Fund jointly with Qingdao Venture Capital Funds Management Center, Rubber Valley Group Co., Ltd. And a Beijing venture investment institution, mainly focusing on new material industry.

Beijing Smart City Investment Fund

Bluefund and Beijing Zhongdou Technology Co., Ltd. (NEEQ:833594) jointly established Beijing Smart City Investment Fund, concentrating on smart city construction area.

Shandong Blue Energy Investment Fund

Bluefund established Shandong Blue Energy Investment Fund with Yantai Jereh Oilfield Services Group Co., Ltd.(002353.SZ) and Shandong Dongming Petrochemical Group Co., Ltd., focusing on oil and gas energy sector.

Shandong Blue Ocean Kingking Investment Fund

Bluefund and Qingdao Kingking Applied Chemistry Co., Ltd. (002094.SZ) jointly established Shandong Blue Ocean Kingking Investment Fund and also applied for the funding of Qingdao Commerce and Trade Guiding Fund. Shandong Blue Ocean Kingking Investment Fund mainly focuses on consumption areas of "beauty economy", such as cosmetics, medical cosmetology, household chemicals and etc.

Qingdao Blue Qingkong Bio-industrial Investment Fund

Bluefund and Tsinghua Holdings Co., Ltd. jointly established Qingdao Blue Qingkong Bio-industrial Investment Fund, mainly focusing on Biotechnology sector.

部分已投项目

Invested Projects

山东步长制药股份有限公司 ■

Shandong BuChang Pharmaceuticals Co., Ltd.

中科合成油技术有限公司 ■

Synefuels China Technology Co., Ltd.

上海浪潮云计算服务有限公司 ■

Shanghai Inspur Cloud Computing Services Co., Ltd.

青岛海大生物集团有限公司 ■

Qingdao Seawin Biotech Group Co., Ltd.

青岛金王应用化学股份有限公司 ■

Qingdao Kingking Applied Chemistry Co., Ltd.

山东能源医疗健康投资有限公司 ■

Shandong Energy Healthcare Investment Co., Ltd.

益凯新材料有限公司 ■

ECOMBINE Advanced Materials Co., Ltd.

北京海博思创科技有限公司 ■

Beijing Hyper Strong Technology Co., Ltd.

金凯（辽宁）化工有限公司 ■

Kincaid (Liaoning) Co., Ltd.

烟台正海生物技术股份有限公司 ■

Yantai Zhenghai Biotechnology Co., Ltd.

米度（南京）生物技术有限公司 ■

M degree (Nanjing) Biotechnology Co., Ltd.

山东卓创资讯集团有限公司 ■

Shandong Sublime China Information Group Co., Ltd.





青岛 / 济宁海洋基石基金
Qingdao/Jining Ocean Cornerstone Fund

青岛海洋基石基金是山东海洋集团有限公司与深圳市基石创业投资管理有限公司共同打造的股权投资基金。基金总规模2.5亿元人民币，采取专业化和市场化运作模式，主要投向Pre-IPO项目和山东省内成长期优质企业。

济宁海洋基石基金是由山东海洋集团有限公司、深圳市基石创业投资管理有限公司与济宁市人民政府共同发起设立的股权投资基金。基金总规模约8.5亿元人民币，重点关注消费品和服务、先进制造、环保领域、农业产业化等领域成长性企业的投资。

Qingdao Ocean Cornerstone Fund is an equity investment fund jointly built by SDMG and Shenzhen Cornerstone Venture Capital Management Co., Ltd. With a total scale of RMB250 million, the Fund is operated professionally through market mechanisms and mainly invests in Pre-IPO and high-quality growing enterprises in Shandong Province.

Jining Ocean Cornerstone Fund is an equity investment fund jointly built by SDMG and Shenzhen Cornerstone Venture Capital Management Co., Ltd. With a total scale of RMB850 million, the Fund focuses on the investment on fast-growing enterprises in various areas including consumer goods and services, advanced manufacturing, environmental protection and agricultural industrialization, etc.



山东海洋商业投资有限公司
Shandong Ocean Commercial Investment Co., Ltd.

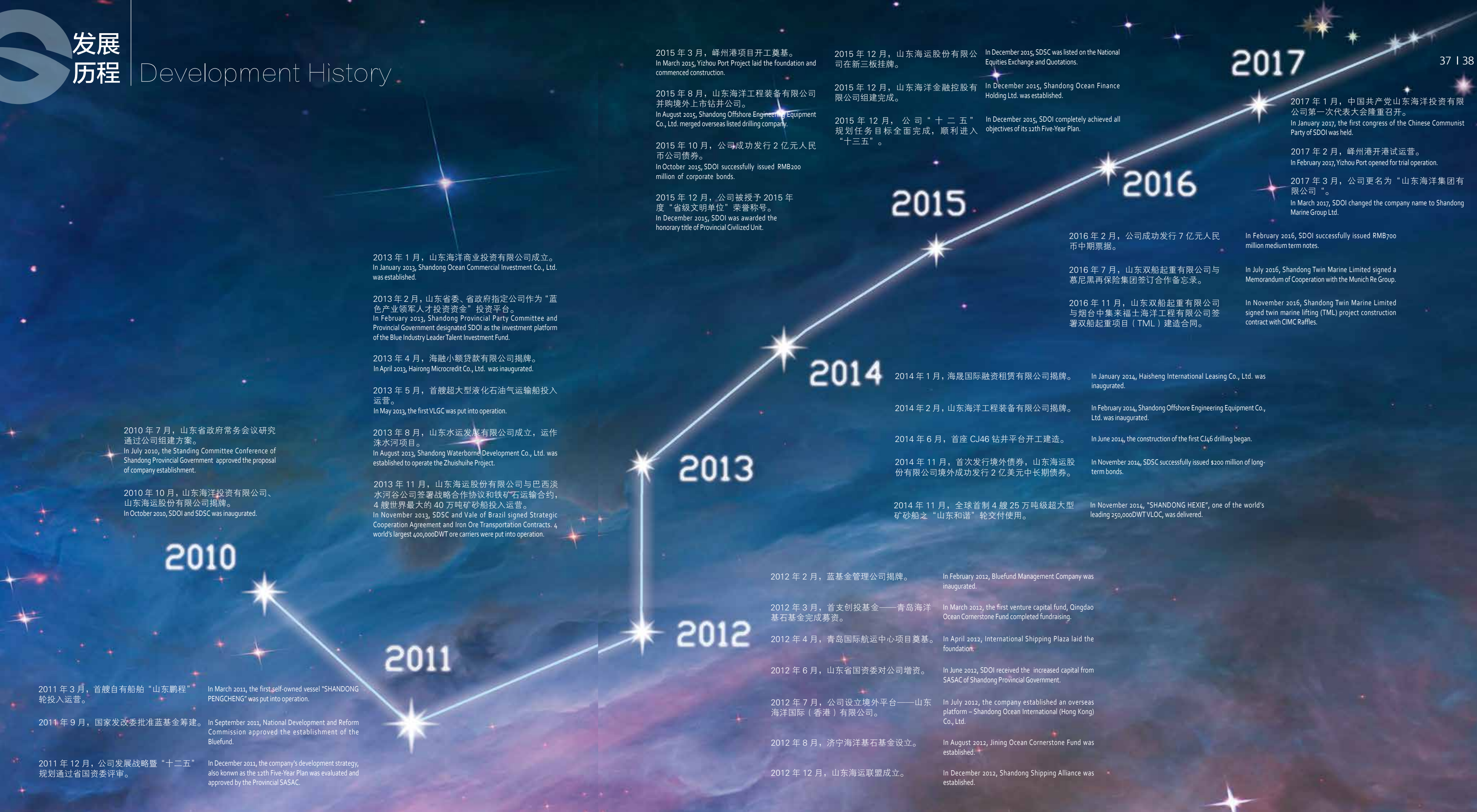
山东海洋商业投资有限公司是山东海洋集团有限公司全资子公司，定位于海洋产业园区综合运营、驾驶技能培训、物业管理等现代服务业的投资运营。经营范围涉及投资咨询、企业管理咨询、商务信息咨询服务；贸易经纪与代理；物业管理；广告业务；法律规定范围内的对外投资、管理及咨询（不含证券与期货）；房屋租赁；城市公共配套设施建设及运营等。

目前已对山东海洋集团有限公司汉峪金谷项目进行运营管理，并已投资运营汽车驾驶员培训、物业管理等多个项目。

Shandong Ocean Commercial Investment Co., Ltd. is a wholly-owned subsidiary of SDMG, with its businesses focused on the investment and operation of modern service industry, including comprehensive operation of marine industry park, driving skill training and property management, etc. Its operation scope covers investment consulting, enterprise administration consulting, business information consulting; Trade broker and agent; Property management; Advertising business; Overseas investment within the scope of law; Management and consulting (exclusive of securities and futures); House leasing; Constructions and operations on urban public supporting facilities.

The company has taken the responsibility of managing Hanyujingu Project, and invested in Driving Skill Training Project and Property Management Project, etc.





发展历程

Development History

2011 年 3 月，首艘自有船舶 “山东鹏程” 轮投入运营。
In March 2011, the first self-owned vessel “SHANDONG PENGCHENG” was put into operation.

2011 年 9 月，国家发改委批准蓝基金筹建。
In September 2011, National Development and Reform Commission approved the establishment of the Bluefund.

2011 年 12 月，公司发展战略暨 “十二五” 规划通过省国资委评审。
In December 2011, the company's development strategy, also konwn as the 12th Five-Year Plan was evaluated and approved by the Provincial SASAC.

2013 年 1 月，山东海洋商业投资有限公司成立。
In January 2013, Shandong Ocean Commercial Investment Co., Ltd. was established.

2013 年 2 月，山东省委、省政府指定公司作为 “蓝色产业领军人才投资资金” 投资平台。
In February 2013, Shandong Provincial Party Committee and Provincial Government designated SDOI as the investment platform of the Blue Industry Leader Talent Investment Fund.

2013 年 4 月，海融小额贷款有限公司揭牌。
In April 2013, Hairong Microcredit Co., Ltd. was inaugurated.

2013 年 5 月，首艘超大型液化石油气运输船投入运营。
In May 2013, the first VLGC was put into operation.

2013 年 8 月，山东水运发展有限公司成立，运作洙水河项目。
In August 2013, Shandong Waterborne Development Co., Ltd. was established to operate the Zhuishuihe Project.

2013 年 11 月，山东海运股份有限公司与巴西淡水河谷公司签署战略合作协议和铁矿石运输合约，4 艘世界最大的 40 万吨矿砂船投入运营。
In November 2013, SDSC and Vale of Brazil signed Strategic Cooperation Agreement and Iron Ore Transportation Contracts. 4 world's largest 400,000DWT ore carriers were put into operation.

2015 年 3 月，峰州港项目开工奠基。
In March 2015, Yizhou Port Project laid the foundation and commenced construction.

2015 年 8 月，山东海洋工程装备有限公司并购境外上市钻井公司。
In August 2015, Shandong Offshore Engineering Equipment Co., Ltd. merged overseas listed drilling company.

2015 年 10 月，公司成功发行 2 亿元人民币公司债券。
In October 2015, SDOI successfully issued RMB200 million of corporate bonds.

2015 年 12 月，公司被授予 2015 年度 “省级文明单位” 荣誉称号。
In December 2015, SDOI was awarded the honorary title of Provincial Civilized Unit.

2015 年 12 月，山东海运股份有限公司在新三板挂牌。
In December 2015, SDSC was listed on the National Equities Exchange and Quotations.

2015 年 12 月，山东海洋金融控股有限公司组建完成。
In December 2015, Shandong Ocean Finance Holding Ltd. was established.

2015 年 12 月，公司 “十二五” 规划任务目标全面完成，顺利进入 “十三五”。

In December 2015, SDSC was listed on the National Equities Exchange and Quotations.

In December 2015, Shandong Ocean Finance Holding Ltd. was established.

In December 2015, SDOI completely achieved all objectives of its 12th Five-Year Plan.

2016 年 2 月，公司成功发行 7 亿元人民币中期票据。

2016 年 7 月，山东双船起重有限公司与慕尼黑再保险集团签订合作备忘录。

2016 年 11 月，山东双船起重有限公司与烟台中集来福士海洋工程有限公司签署双船起重项目（TML）建造合同。

In February 2016, SDOI successfully issued RMB700 million medium term notes.

In July 2016, Shandong Twin Marine Limited signed a Memorandum of Cooperation with the Munich Re Group.

In November 2016, Shandong Twin Marine Limited signed twin marine lifting (TML) project construction contract with CIMC Raffles.

2014 年 1 月，海晟国际融资租赁有限公司揭牌。
In January 2014, Haisheng International Leasing Co., Ltd. was inaugurated.

2014 年 2 月，山东海洋工程装备有限公司揭牌。
In February 2014, Shandong Offshore Engineering Equipment Co., Ltd. was inaugurated.

2014 年 6 月，首座 CJ46 钻井平台开工建造。
In June 2014, the construction of the first CJ46 drilling began.

2014 年 11 月，首次发行境外债券，山东海运股份有限公司境外成功发行 2 亿美元中长期债券。
In November 2014, SDSC successfully issued \$200 million of long-term bonds.

2014 年 11 月，全球首制 4 艘 25 万吨级超大型矿砂船之 “山东和谐” 轮交付使用。
In November 2014, “SHANDONG HEXIE”, one of the world's leading 250,000DWT VLOC, was delivered.

2012 年 2 月，蓝基金管理公司揭牌。
In February 2012, Bluefund Management Company was inaugurated.

2012 年 3 月，首支创投基金——青岛海洋基石基金完成募资。
In March 2012, the first venture capital fund, Qingdao Ocean Cornerstone Fund completed fundraising.

2012 年 4 月，青岛国际航运中心项目奠基。
In April 2012, International Shipping Plaza laid the foundation.

2012 年 6 月，山东省国资委对公司增资。
In June 2012, SDOI received the increased capital from SASAC of Shandong Provincial Government.

2012 年 7 月，公司设立境外平台——山东海洋国际（香港）有限公司。
In July 2012, the company established an overseas platform – Shandong Ocean International (Hong Kong) Co., Ltd.

2012 年 8 月，济宁海洋基石基金设立。
In August 2012, Jining Ocean Cornerstone Fund was established.

2012 年 12 月，山东海运联盟成立。
In December 2012, Shandong Shipping Alliance was established.

2017

37 | 38

2017 年 1 月，中国共产党山东海洋投资有限公司第一次代表大会隆重召开。
In January 2017, the first congress of the Chinese Communist Party of SDOI was held.

2017 年 2 月，峰州港开港试运营。
In February 2017, Yizhou Port opened for trial operation.

2017 年 3 月，公司更名为 “山东海洋集团有限公司”。
In March 2017, SDOI changed the company name to Shandong Marine Group Ltd.





山东海洋集团有限公司
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